

IMD Transformation

Urgency Panel 7 July 2016

Recommendations

- Delegate authority to the Chief Fire Officer, in consultation with the Treasurer and Monitoring Officer, to set in place the final Agreement with the supplier, telent Technology Services Ltd, for an Initial Order value of up to £9m over a seven year contract term.
- Note the outline IMD Strategy and that a final more detailed IMD Strategy will be developed and brought to Members for approval at a future meeting.

What are we trying to achieve?

- Strong requirement for IT to enable business transformation – will increase in the future
- Current IT platform not reliable enough to meet business requirements – not suitable foundation for future business requirements
- CFA decision to transform IT infrastructure & services (July 2014)
- Identify an expert supplier who can deliver our current and future IT needs

- Authority retains responsibility for IMD strategy, contract management, business engagement, information management.

Programme objective

Select the right suppliers to transform our IT services
to meet the changing needs of the business
with certainty that our selection represents the best value
possible.

How did we get here?

- Engaged with Market and Peers
- Designed Procurement
- Engaged with Business
- Developed Specification
- Ran OJEU Competitive Dialogue Procurement
 - 15 bidders at PQQ, 5 bidders at Phase 1, 3 bidders selected for Face to Face Dialogue
 - Individual & Moderated Scoring – telent lowest cost & best quality
 - Standstill period ended midnight 18th April without challenge
- Completed Due Diligence and Contract Refinement

Who will we work with?

- telent Technology Services Ltd
- Annual turnover = £400m
- 1,800 staff UK / RoI
- Leading technology company
- Customers across public & private sectors:
 - Merseyside FRA
 - North West Fire Control
 - Metropolitan Police
 - East Sussex CC – traffic light services

What will the new world look like?

- Resilient environment
- Improved mobility
- Improved security & compliance
- A more joined up organisation
- Better able to work with partners & suppliers
- A more agile / responsive IT service

- Run – Grow - Transform

Contract overview

- Service Level Agreements
 - Milestones and Delay Payments
 - SLAs and Service Credits
 - Progressive enforcement of remedies
- Best Value
 - Annual Best Value test, Benchmarking, Gainshare backstop
 - Obligation to charge no more than other public sector clients
- Transparency
 - Annual Statement of costs,
 - Clear financial model
 - Fixed markups
- Extensibility & Flexibility
 - Process to add and change services
 - Ability for other customers to use the contract with ESFRS consent
 - Termination for convenience

Contract overview - financials

Cost of IMD 2016/17 – 2023/24

	Total	%
Sources of Funding		
IMD Revenue Budget	£ 27,677,300	93%
IMD Transformation Reserve	£ 2,000,000	7%
Total Funding	£ 29,677,300	
Costs		
Authority Staff	£ 3,193,227	11%
Other Authority Costs	£ 12,448,059	42%
telent Contract Costs	£ 9,563,174	32%
Project Costs	£ 4,472,840	15%
Total Costs	£ 29,677,300	100%
Variance	£ -	

Cost of IMD team

Cost of other 3rd party contracts

telent contract costs (Extrapolated)

Set aside to meet future business requirements

Next steps

- Urgency Panel approve award of contract (today)
- Complete due diligence & contract refinement
- Contract signature
- Contract mobilisation
- Transition (incl TUPE) – Q4 2016
- Phase 1 Transformation Q1 2017
- Finalise / refine Outline IMD Strategy for member approval Q1 2017